



Dynamic Leadership
Programs Australia

THE BUSINESS EDGE SPRINT

FIND \$100K IN
YOUR ORGANISATION.



THE BUSINESS EDGE SPRINT

WHAT IS IT?

Most leadership teams already have \$100,000 sitting in the business. It's in the decisions that drag, the meetings that produce nothing, the strategies that never quite land. The Business Edge Sprint finds it.

This is a structured sprint for leadership teams who are already functional and want to get sharper. It's not a restructure tool. It's a performance tool for teams who know they can do better and want the evidence to prove it. Every Sprint is run by a DLPA facilitator trained in the method, so the programme scales with your organisation, not around one person's calendar.

01

IDENTIFY THE LEVERS

Map the mechanics of your business. What actually drives revenue, retention, margin, and performance. Not theory. Your levers.

02

BUILD BUSINESS ACUMEN

Give your leadership team a shared language for commercial performance. Fast, practical, applied to your context.

03

FIND \$100K

Locate real value in process, in decisions, in how you use your people. Without cutting a single role.

PROGRAMME STRUCTURE

HALF-DAY KICKOFF SESSION

Every sprint starts here. Your leadership team maps the business: the levers that drive performance, the value sitting uncaptured, and the \$100K target. This session sets the commercial baseline everything else builds from.

THEN CHOOSE YOUR PACE:

OPTION A

Weekly Intensive

- › 6 x 50-minute sessions
- › One session per week
- › 6 weeks post-kickoff

Best for teams who want momentum and fast results.

OPTION B

Fortnightly Deep Dive

- › 6 x 110-minute sessions
- › One session per fortnight
- › 12 weeks post-kickoff

Best for teams who need time to implement between sessions.

PROGRAMME TIERS

ESSENTIAL SPRINT

\$7,300

+ GST | per cohort

- › Half-day kickoff session
- › 6 x 50-min weekly sessions OR
6 x 110-min fortnightly
- › Business Levers diagnostic
- › \$100K Value Map workshop
- › Session frameworks & tools
- › Group accountability structure

PERFORMANCE SPRINT

\$13,500

+ GST | per cohort

- › Everything in Essential Sprint
- › 2 x extra group deep-dive sessions
- › Group coaching clinic (laser Q&A)
- › Executive sponsor / HR debrief
- › Curated toolkit & templates
- › 90-day execution roadmap

EXECUTIVE EDGE

\$19,500

+ GST | per cohort

- › Everything in Performance Sprint
- › Half-day group strategy intensive
- › 2 x further group sessions
- › Deep commercial diagnostics
- › Executive sponsor package
- › Customised to your P&L context

By programme end, participants will have identified at least \$100,000 in business value, built commercial acumen across the leadership group, and hold a 90-day execution plan. Without a single redundancy.

KICKOFF

Half-Day Kickoff: Business Levers Mapping + \$100K Target Setting

SESSION 01

"Where's your \$100K?"

FIND THE VALUE

Identify performance gaps, revenue leaks and strategic drift. Introduce the \$100K Value Map. Set individual and group-level targets.

SESSION 02

"Lead what matters most."

LEAD THE LEVERS

Identify high-leverage activities versus distraction. Apply the Leadership Leverage Ladder. Realign priorities for performance ROI.

SESSION 03

"Upgrade your decision engine."

DECISION VELOCITY

Uncover decision friction and bottlenecks. Install fast, focused decision frameworks. Clarify decision rights across the team.

Programme content is tailored to each cohort. The above is the framework; the detail flexes to your context.

**SESSION
04****"Talk that drives change."****CONVERSATIONS THAT MOVE THINGS**

Strengthen accountability in communication. Introduce the DLPA Performance Conversation model. Embed rhythm and performance check-ins.

**SESSION
05****"Make strategy visible."****STRATEGY IN MOTION**

Audit current strategy execution. Use the 3H Planning Canvas (Now, Next, Beyond). Set execution cadence for the next 90 days.

**SESSION
06****"Consolidate gains. Lock in change."****RESULTS AND RESET**

Capture \$100K value outcomes. Final team reflection and forward strategy. Set post-programme accountability for sustainability.

Programme content is tailored to each cohort. The above is the framework; the detail flexes to your context.

NEXT STEPS

This programme isn't for everyone.

We're selective about who joins the Business Edge Sprint because the group dynamic matters. A room full of leaders who actually want to get better produces better results than a room full of leaders who were sent there.

Every Sprint is delivered by a DLPA facilitator trained and accredited in the method. You get the same programme, the same frameworks, and the same results whichever facilitator runs your cohort.

Discovery Call:

We start with a 30-minute conversation. No sales pitch, just a straight look at whether this will work for your team. In that call, we will:

- › Review your current business and leadership priorities
- › Identify whether there is genuine \$100K+ value to find
- › Confirm whether the Sprint is the right fit, or point you toward something that is

THE GUARANTEE

If your team fully participates and does not identify \$100,000 in business value, or is not clearly on track to, we keep working with you until you do.

Book your Discovery Call 1300 766 339

info@dlpa.com.au | dlpa.com.au

\$100,000 in business value. Found without a single redundancy.

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The Dynamic Leadership Program is personal development training that I have had the opportunity to experience together with my co-workers. I love the program content which covered a 3 days of collaboration & fun-filled learning. I would suggest this to current & future Leaders to invest in this training to help you grow in your leadership roles. Look forward to many more exciting trainings in the future with DLPA.

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“

DLPA Program has given me a wide range of tools most specifically the Team Management Profile to help me to consider other mindsets and tools to approach them. I really enjoyed the few but effective use of power point slides and being a visual learner I got so much from seeing visual representations of those on the course backed up with the representation on the slide. Not only that but I enjoyed the discussion around influence and strategy to help me to use when adopting my approach others.

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CONTACT INFORMATION

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